

## Firm Overview

Wayfind Healthcare is an operator-led investment firm that is focused on partnering with a single exceptional company for its next stage of growth. Whether it's navigating a leadership transition, scaling operations, or expanding into new markets, we will take an active role at the company post-investment to drive a sustainable, long-term value creation plan while maintaining business continuity and honoring the company's legacy.

## Why Wayfind?



### Entrepreneurial Roots

With hands-on experience building and growing businesses, we understand the intricacies of running a business and can serve as true day-to-day partners to owner operators.



### Long-term Partnerships

We will maintain the history, culture and values of the business while driving its growth. Trust is at the core of our partnership. Our approach emphasizes transparency and ensures alignment with all stakeholders.



### Tailored Approach

Every business situation is unique, and we have the flexibility and expertise to navigate even the most complex circumstances with thoughtful and diligent decision-making.

## Business Profile

- Platform Revenue: **\$10M - \$100M**
- Contractually secured or predictably recurring revenue
- Loyal and diverse customer base with a track record of retention and growth
- Large and growing serviceable end market
- Profitable, with stable operating history of 5+ years

## Transaction Profile

- Enterprise Value: **\$10M - \$100M**
- Looking to sell a majority stake in the business
- Strong interest in the continued success of the business and employees

## Target Industries

- Medical Device and Equipment Repair
- Critical Asset Monitoring Technology and Support
- Healthcare Facilities Services
- Testing, Inspection and Calibration Services
- Data Storage, Security, and Privacy Services
- Consulting Agency Services
- Compliance and Audit Services
- Specialty Provider Clinics

## Team Contact Information

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